

# TECHNICAL ASSISTANCE PROGRAMS FOR RUSSIAN AGRICULTURE

Agricultural Reform and Privatization Working Group

Gore-Chernomyrdin Commission

ERS-USDA

Updated: 10 December 1996 CJF

Name of Project:	Funded by:	U.S. Participant:	Host Country Participant:	Description:	U.S. Contact:	Russian Contact:	E-mail:	Fax:	Phone:
Russian-American Agribusiness Training Partnership	USAID through IREX	Texas A&M University -- Department of Agricultural Economics	Ministry of Agriculture & Food of the Russian Federation -- Main Office of Personnel & Retraining, and the Academy of Mgmt. & Agribusiness of Russia	A Train-the Trainer partnership for developing agribusiness management curriculum & teaching skills for trainers in the adult education  <b>Project Ending Date: April 15, 1997</b>	Dr. John P. Nichols & Dr. J.D. McCrady  (Co-Directors)	Dr. Roy E. Chapin  Management & Agribusiness Academy of Russia	jd-mccrady@tamu.edu  rechapin@tamu.msk.rsu	1-409-862-3019  7-095-700-0847 or 7-095-931-9706	1-409-862-4483  1-409-845-8491  7-095-700-0874 or 7-095-700-0673
Cochran Fellowship Program (NIS & Central/Eastern Europe)	Direct appropriations: Freedom Support Act & Emerging Democracies Program	Food Industries Division, FAS/USDA	no formal counterpart	Short-term training in U.S.; participants have learned about Western-style agribusiness management, rural credit, int'l agricultural trade, marketing, & more  <b>Project is dependent on continued funding</b>	Gary Ladig		glaidig@ag.gov	1-202-690-0349	1-202-690-1734
Vegetable Production and Marketing in Krymsk Region of Russia	Emerging Democracies/ USDA	U. of Tennessee Agricultural Extension Service, VOCA (Volunteers in Overseas Cooperative Action)	VOCA, Russian Organization of Private Farmers, Krymsk Region	Studies methods to improve vegetable marketing on private vegetable farms. Found use of transplants to allow marketing in high price period most promising with U.S. technology very appropriate. Problem of greenhouse materials and hybrid seed availability  <b>Project ended July 15, 1995, but advice and contracts continue to flow via e-mail</b>	Robert P. Jenkins		bobjenkins@utk.edu	1-423-974-7448	1-423-974-7271
Food Safety Inspection	Emerging Democracies/ USDA	Office of Food Safety & Technical Services FAS/USDA	Veterinary service of the Ministry of Agriculture	By training food safety & quarantine officials in Russia, it is hoped that sanitary & phytosanitary barriers can be reduced or removed by achieving mutual understanding of inspection procedures and increased cooperation. This, in turn, will lead to increased prospects for agricultural trade.  <b>Project is dependent on funding and still in operation</b>	Lloyd Harbert  Office of Food Safety & Technical Services --USDA			1-202-690-0677	1-202-720-1301
Warehouse Feasibility Study (St. Petersburg, Russia)	Emerging Democracies/ USDA	Trade & Investment Program, Food Industries Division -- FAS/USDA	n/a	Feasibility study for the placement of a food warehouse in St.Petersburg that would provide storage space for U.S. exporters doing business in Russia  <b>An expanded program is in the making</b>	Mr. Clayton Hamilton  USDA/FAS/ITP/OFSTS			1-202-690-3982	1-202-690-1339
Market Information & Analysis System	Emerging Democracies/ USDA	Agricultural Marketing Service, Economic Research Service	Ministry of Agriculture & Food, Price Policy Department	USDA is assisting Russia in the creation of market news & analysis services to provide badly needed info. on ag. market conditions to both domestic & int'l traders and consumers. Kaluga, Belgorod, Mari-El, Leningrad, Rostov, Stavropol, Tula, Altai, Kemerovo, Omsk, Khabarovsk, Primorskii	Mr. Terry Long  Chief, Market News Branch, Fruit & Vegetable Div. -- USDA/AMS  Bob Koopman Branch Chief, EAME ERS/USDA  Christian Foster FSU Team Leader		tlong@ag.gov  bkoopman@econ.ag.gov  cfoster@econ.ag.gov	1-202-720-0547  1-202-219-0942  1-202-219-0942	1-202-720-3630  1-202-219-0626  1-202-219-0625

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cont'd. Market Information & Analysis System				ERS concurrently trains Russian economists in analysis of market info. dissemination to farmers and traders  <b>Project is currently in operation</b>		Mr. Leonid Kholod  Chief, Price Policy Dept., Ministry of Agriculture & Food		7-095-207-8717	7-095-207-4654
Agricultural Policy Advisors	Emerging Democracies/ USDA	FAS/USDA	Ministry of Agriculture & Food	Assist the Ministry of Agriculture with the development of agricultural & reform policies  <b>Project has been completed</b>	Dr. Elizabeth Mayhew  Research and Scientific Exchanges Division -- FAS/USDA	<b>Russian Advisor:</b>  Dr. Craig Infanger	emayhew@ag.gov  cinfanger@ca.uky.edu	1-202-690-0892	1-202-690-2870
Agricultural Statistics Improvement	Emerging Democracies/ USDA	NASS/USDA	State Statistical Committee	Collaborative effort with Russia's State Statistical Committee to shift collection, analysis, & publication of ag. statistics away from the support of central planning & admin. and towards support of the free market. Sample survey project in Ryazan.	Larry Sivers  Director, Int'l Programs USDA/NASS		lsivers@ag.gov	1-202-720-0506	1-202-720-4505
St. Petersburg Farm Privatization Project	USDA	Cooperative State Research Extension & Education Services  USDA	Leningrad Oblast', City of St. Petersburg, Leningrad oblast' Association of Private Farmers & Agricultural Cooperatives, Ministry of Agriculture & Food	Twenty-one Russian families were selected to participate in this farm privatization program. U.S. advisors include a project director and two farming couples.  <b>End date of projects to be determined</b>	Earl H. Teeter  Director, Int'l Programs CSREES/USDA		eteeter@reeusda.gov	1-202-690-2355	1-202-720-3801
Russian Agricultural Commodity Exchange	Emerging Democracies/ USDA	Consortium of three Universities under the auspices of USDA:  U. of Illinois at Urbana-Champaign Southern University, and North Dakota State University	Institute for World Economy and International Relations	USDA is supporting efforts to develop including a grain exchange. Several traders have been trained in a series of brief courses held in the U.S. and Russia. The project has also assisted in the creation of a Grain Union.  <b>Project completed in early 1996, but work continues on a grain trader's handbook to be published in September of 1996</b>	Richard Hughes  Research and Scientific Exchanges Division, FAS/USDA		rhughes@ag.gov	1-202-690-0892	1-202-690-0865
Agribusiness Linkage Program	Emerging Democracies/ USDA	Research & Scientific Exchanges Division, FAS/USDA	Various private-sector agribusiness enterprises	Aglink establishes the initial link between small- and medium-sized U.S. businesses and comparable overseas businesses by identifying appropriate matching firms. Program also provides financial and administrative support for U.S. visits to the overseas company, and for training of the overseas manager of the U.S. company.  <b>Funding remains available for projects under this program.</b>	Linda Lynch  Research & Scientific Exchanges Program, FAS/USDA		llynch@ag.gov	1-202-690-0892	1-202-720-2589
St. Petersburg Port Study	Emerging Democracies/ USDA	Agricultural Marketing Service, USDA	Port of St. Petersburg, Russia	Detailed technical appraisal of bulk and container cargo handling problems at the port of St. Petersburg -- investigated Kaliningrad and Klaipeda as alternative ports; study addresses equipment, storage facilities, computer information systems, operations management, and shipping problems.  <b>Copies of the study may be obtained from: James A. Caron (SEE NEXT COLUMN)</b>	James A. Caron  Chief, Int'l Transportation Branch, Transportation and Marketing Div., AMS/USDA				1-202-690-1304

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Faculty Training Program	Emerging Democracies/ USDA	Food Industries Division, FAS/USDA	Various agricultural educational institutions in Russia	The program trains agribusiness professors in market-oriented agricultural economics, marketing, and related disciplines. The target of the program is to "train the trainers" of the next generation of rural entrepreneurs and to introduce changes in curriculum.  <b>Unless additional funding is obtained, the program will end sometime in 1996</b>	Margaret Hively  Acting Leader, Professional Development Program, Food Industries Division, FAS/ICD,FID/USDA		mhively@ag.gov	1-202-690-3982	1-202-690-1141
Marketing Internships	Emerging Democracies/ USDA	Agricultural Marketing Service, USDA	Key Russian officials involved with Moscow storage bases	Provides training in U.S. wholesale market operations through an extended exposure to the operations of privately-owned commercial firms in the United States.					
Farmer to Farmer	USAID (PL-480)	Program implemented by seven grantees: Agricultural Cooperative Development International (ACDI), Citizens Network (CN), Land O'lakes, Volunteers in Overseas Cooperative Assistance (VOCA), Winrock International, Partners of the Americas, and the Peace Corps	Various farmers and farm groups in Russia	FTF provides funding for U.S. farmers and ag. professionals who conduct short-term training for Russian farmers, ag.businesses, and ag. organizations. FTF works at grass roots level and also advises the host government on ag. policy.  <b>Program ends in September 1997</b>	John A. Fasullo  Coordinator for Cooperative Development, Farmer to Farmer Program, USAID			1-703-351-0212	1-703-351-0227
Land Privatization & Farm Reorganization in Russia	USAID  British Know-How Fund  Government of Canada	International Finance Corporation (IFC)	Over 1,500 local officials, professors, and farmers in the regions of Nizhny Novgorod, Rostov-on-Don, Orel, Ryazan, Kirov, and Volgograd. Additional training has been provided in Tula, Voronezh, Belgorod, Kaliningrad, and Krasnoyarsk oblasts. IFC will be providing consulting advice through a mobile team of experts to indepartmental working groups in Tula, Voronezh, Samara, & Krasnodar	Objective is to create and implement a procedure for transferring collectively-held land and property to private ownership. Designed to establish private ownership rights and to ensure their transferability. Program is developing a post-privatization project including four components: training, policy reform, credit, and marketing. Ultimate goal is to reduce the sector's dependence on fiscal subsidies and increase rural incomes and employment.	Dafna Tapiero, IFC	Catherine Gorodentsev fax: (+7095) 913-7052 or (+7501) 883-7052		1-202-533-2964	1-202-458-5499
Food Systems Restructuring Project	USAID	Two Grantees: ACDI, and CNFA	Various Russian agribusinesses	Goal is to energize private-sector activity & create efficient agribusiness sector in Russia through involvement of private U.S. agribusiness companies, cooperatives. Focuses on improving agribusiness systems, institutions, grain storage & handling, transp. communications, processing, marketing, finance mechanisms, and policies.	ACDI -- Jeffrey Singer  CNFA -- Jon Balis			1-202-639-8648  1-202-296-3948	1-202-296-3920  1-202-296-3920
Farms I (Dec 94 to June 95)	USAID \$4 million	Chemonics, International	Russian farms	Objective is to create new enterprises and private farms out of former state and collective farms through the transfer of ownership of land and property to farm workers and pensioners. USAID financed a pilot program in Nizhny Novgorod to design and implement a model procedure for privatizing farms.	Charles Uphaus Chief, Agriculture & Agribusiness Division, USAID			1-703-875-5156	1-703-875-5174

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Farms II (Sept 95 to June 96)	USAID \$6 million	Chemonics, International	Russian farms	Designed to reduce the relative role of expat. advisors in Russian farm reorganization, aiming at elimination of foreign technical assistance in this area by the end of the task period and its replacement with local farm reorganization services that can continue to expand farm reorganization efforts throughout Russia.	Charles Uphaus Chief, Agriculture & Agribusiness Division, USAID			1-703-875-5156	1-703-875-5174
Market-Oriented Farm Support Activity (MOFSA)  Part of Food Systems Restructuring Project	USAID \$10 million	Chemonics, International, Louis Berger	Already privatized or restructured farms and agribusiness and those in the process of privatizing in the following oblasts:  Vologda and Saratov	Goal is to introduce market-oriented mechanisms to promote significant numbers of private, rationally sized farms and agribusinesses, which will function profitably and productively in a market-based system and thereby contribute to increased rural employment and incomes.	Charles Uphaus Chief, Agriculture & Agribusiness Division, USAID			1-703-875-5156	1-703-875-5174
Model Farm -- TAFTNEFT Project	Emerging Democracies/ USDA	Texas A&M University	TAFTNEFT (Petroleum Concern)	Project supports transition to privatized farming  Management training, privatization, and development of a rational marketing system ultimately will facilitate entry of U.S. products such as ag. equipment, soybean meal, and genetics into Russia					
Wholesale Market Operations	Emerging Democracies/  USDA	Agricultural Marketing Service, USDA	Various wholesalers in Russia	Promotes development and expansion of wholesale markets in Russia, introduces wholesalers to modern methods of food distribution that can be adapted to local conditions  Missions have included improvement of market operations, post-harvest storage and handling, & market info. activities for fruits and vegetables.					
Analysis and formulation of ag. policies, markets, and trade in transition economies  (ongoing)	OECD			-- assist transition economies in establishing a more market-oriented ag. policy framework for agro-food sectors  -- enhance & facilitate the sharing of knowledge & experience with ag. policy analysis, formulation & implementation among experts from OECD countries and transition economies.  -- review and analyze the the impact of policies on economic performance, ag. production, food consumption, ag. commodity trade and supplies					
Agricultural statistics and database management in the NIS	OECD			-- establish direct and continuous dialogue between OECD Secretariat, experts in the transition economies, other int'l organ. on methods of info. collection, dissemination, processing as well as standardisation of methodology in line with int'l norms					
The development of an effective ag. accounting framework in Russia  (ongoing)	OECD			-- continue providing assistance to Russia in the development of databases that are more policy-relevant and statistically & methodologically sound.  -- further extend & consolidate the Russian database of ag. indicators to provide guidance to ag. policy makers.  -- develop and expand relations between experts from Russia, OECD, other transition economies, and int'l organizations					

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<b>Agricultural Reform Implementation Support Project (ARIS)</b>	World Bank (IBRD) \$210 million  Federal Gov't \$40.2 million  Participating Private Enterprises \$44.8 million	ERS/USDA  AMS/USDA  Arthur Andersen Consulting	Ministry of Agriculture and Food Computer Center (MOAFCC)	The project would support the following components:  a) Market infrastructure development, which consists of creation of Market Information System (MIS) & pilot investments in market infrastructure & institutional devel.  b) Farmer info. survey & advisory services (FIAS) consist of info. devel., information dissemination, & institutional devel. Designed to meet increasing demand for critically needed info. by newly emerging private farmers, restructured state and collective farms, and agribusinesses.  c) Seed industry development consisting of the establishment of commercially viable hybrid corn and sunflower seed production & processing units, and devel. a comparative advantage in seed produc. for these crops.  d) In addition the Project Development Unit (PDU) has been established within the MOAF to coordinate the overall implementation of the ARIS project & to develop analytical capacity to prepare and finance future ag projects.					
Rehabilitation Loans	World Bank			Provides funds for financing imports of critical agricultural inputs.					
Sub-Sector Investment Loans (SILs)	World Bank			Focuses on vital ag sub-sectors, including: ag research, extension, and education, as well as forestry, fertilizer, agro-industry, and livestock.					
Land Reform Implementation Support (LARIS)	World Bank			Supports the creation and strengthening of public infrastructure and institutional capacity to implement land reforms.					
Agricultural Sector Adjustment Loan (ASAL)	World Bank			Supports a comprehensive national program of agricultural policy reforms					
Regional Agricultural Dev. Project (RADP)	World Bank			Focuses on two selected regions to finance critical investments and implementation of specific policy reforms, including farm restructuring					
<i>Name of Project:</i>	<i>Cost:</i>	<i>Russian Operator</i>	<i>Components of the Program:</i>	<i>Main Objectives:</i>	<i>EU Contact:</i>	<i>Russian Contact:</i>	<i>E-mail:</i>	<i>Fax:</i>	<i>Phone:</i>
<b>EU Technical Assistance: TACIS</b>  Promoting agro-industrial reform at the oblast level	ECU 3 million	<b>Ministry of Agriculture &amp; Food</b> will delegate operational authority to local admin. in the following oblasts: Kaluga, Moscow, Samara, St. Petersburg, Vologda, and Yaroslav	-- support oblast administrators in formulating economic policies  -- develop pricing, investment, and subsidy strategies  -- support large- & small-scale commercial production, processing, & marketing operators  -- define and extend technical mananagement practices, based on technical & economic comparative advantages	-- to support reform in the areas of agro-processing, wholesale marketing, farm re-structuring & pricing policy in six oblasts, on the basis of previous results in completed and ongoing Tacis projects  -- to develop new capabilities in the oblast administrations in line with market-economy needs  <b>Implementation timetable: 24 months Starting: 1995</b>					

Name of Project:	Cost:	Russian Operator:	Components of the Program:	Main Objectives:	EU Contact:	Russian Contact:	E-mail:	Fax:	Phone:
Support for rural agricultural services at oblast level	ECU 3 million	Agroconsult, a private, non-profit organization with the infrastructure to service local administrations and provide contact support to EU experts. Work will be carried out in the following oblasts: Ekaterinburg, Kursk, Orel, Ryzan, and Saratov.	<ul style="list-style-type: none"> <li>-- identify replicable results achieved by previous or ongoing Tacis projects</li> <li>-- devise modes of practice based on identified positive results</li> <li>-- provide on-farm training in these practices to managers &amp; technical staff, thus creating the nucleus of an extension service</li> <li>-- establish extension &amp; other farm services, composed partly of public and partly of commercial operators</li> <li>-- introduce credit systems at the local or community levels</li> <li>-- provide institutional advice to the oblast administrations for their support to private participation in extension and credit operations</li> </ul>	<ul style="list-style-type: none"> <li>-- support the oblast administrations, training institutes, and private service companies in their role of promoting and supporting privatised farming enterprises &amp; assoccs., through the introduction of successful Tacis projects over wider areas</li> <li>-- promote the redirection of subsidies, in the form of grants, to viable credit assoccs. and/or support viable enterprises in attracting funding via other sources</li> </ul> <p><b>Implementation timetable: 24 months</b> <b>Starting: 1995</b></p>					
Support for the federal seed certification and testing system	ECU 1.5 million	The project will be implemented through the Russian Seed Inspectorate and the Ministry of Agriculture and Food in Moscow. The partners will be Russian farmers who need guaranteed quality seed, of disease-free, improved, or hybrid varieties.	<ul style="list-style-type: none"> <li>-- strengthening the legal framework of key institutions within the Ministry of Agriculture and Food</li> <li>-- Ensuring that Russian seed legislation conforms to recognised international standards &amp; conventions</li> <li>-- increasing the capacity of the Russian Variety Registration Agency (Gossortkomissia)</li> <li>-- supporting interaction with int'l bodies involved with variety registration</li> <li>-- strengthening the Russian Seed Inspection Agency (Gossemonspektisia)</li> <li>-- supporting the active membership of Gosseminspektisia within int'l bodies</li> <li>-- helping plant breeders to import genetic material</li> <li>-- training in int'l methods &amp; standards of seed inspection and variety certification, including the enforcement of Plant Breeder Rights (PBR) by members of UPOV (the international organization playing a leading role in PBR).</li> </ul>	<ul style="list-style-type: none"> <li>-- to raise the standards of the Russian seed-inspection services to internationally-recognized levels</li> <li>-- to strengthen the methods of variety testing and registration used by the variety-testing commission Gossortkomissia</li> <li>-- to strengthen the seed-inspection and certification agency, Gosseminspektisia, and help selected seed-testing laboratories to enhance their efficiency</li> </ul> <p><b>Implementation timetable: 30 months</b> <b>Starting: 1995</b></p>					
Support for a marketing strategy for the Russian fertiliser industry	ECU 1.7 million	Local operator will be joint-stock company Rosagrochim in Moscow  Partners will be Russian farmers who will have access to fertiliser at competitive prices. Benefits will also accrue to commercial fertiliser producers & dealers.	<ul style="list-style-type: none"> <li>-- assist in establishing a policy framework, conducive to efficient commercial fertiliser distribution</li> <li>-- issue general recommendations for improving commercial distribution &amp; developing commercial enterprises</li> <li>-- make detailed recommendations for a pilot area for distributing fertiliser among farmers</li> <li>-- train entrepreneurs, managers, workers, &amp; farmers in related technical, business, &amp; other skills</li> <li>-- investigate possible lines of credit to farmers for fertiliser</li> </ul>	<p>Domestic farm production must increase its contribution to adequate food supplies at affordable prices. The establishment of an efficient commercial fertiliser network will require considerable effort over time. However, the introduction of a more commercially-oriented system is now urgent and will require know-how support. The promotion of this system, on a pilot scale, forms the basis of this project.</p> <p>The main objective, then, is to ensure that fertiliser is available to farmers in a timely fashion, in adequate quantities, and at affordable prices.</p> <p><b>Implementation timetable: 24 months</b> <b>Starting: 1995</b></p>					